

## CONTINUING DISCLOSURES AND AUDITED FINANCIAL STATEMENTS

**JUNE 30, 2022** 

#### **CONTINUING DISCLOSURES**

#### **Financial Matters**

The University operates on a fiscal year ending June 30 and accounts for and reports its financial condition in accordance with Financial Accounting Standards Board (FASB) Accounting Standards through the use of donor-restricted and unrestricted net asset classifications. The financial statements of the University have been prepared on an accrual basis in accordance with accounting principles generally accepted in the United States of America for educational institutions.

#### **Management's Discussion of Recent Financial Performance**

#### **Operating Results**

The University has experienced stable operating revenues in recent years due to stable enrollment. This enrollment stability is attributable to strong demand for the University's academic programs and the successful introduction of new degree offerings, particularly in the health science disciplines. Over the last five years, total University enrollment has averaged 7,228 students and has declined a modest 5.4%. Operating revenues were \$235 million in fiscal 2022, a decrease of \$3 million from fiscal 2021 resulting from the global pandemic and some program-specific enrollment declines. The continued expansion of new health science programs has led to increased program revenue diversification. The University continues to experience growth in non-pharmacy enrollments and revenues. Non-pharmacy enrollment as a percentage of total enrollment was 65% in fiscal 2022 versus 63% in fiscal 2021. The University's tuition discount rate has averaged 19% for the last five years and was 24% for fiscal 2022.

Management has maintained high operating margins through close monitoring of programs and strong budgetary controls. Academic programs are carefully evaluated with respect to student demand and financial viability. Over the last five years, the University's operating margin has averaged 27% of total revenues and was 18% for the year ended June 30, 2022.

#### Liquidity

Management's focus on budgeting and operating performance has substantially improved the University's liquidity. Improvements in business operations pertaining to revenue collection and expenditure controls have enabled the University to maintain strong debt service coverage and liquidity ratios. Over the last five years, net revenues available for debt service has averaged \$81 million and was \$55 million in fiscal 2022. Unrestricted cash and investments have increased 49% from \$1.02 billion at June 30, 2018 to \$1.52 billion at June 30, 2022. Total cash and investments have increased 49% from \$1.05 billion at June 30, 2018 to \$1.56 billion at June 30, 2022.

## **CONTINUING DISCLOSURES**

<b>Total Fall Enrollments</b>									
Academic Year	2018-19	2019-20	2020-21	2021-22	2022-23				
Students	7,071	7,387	7,508	7,334	6,840				
FTE	6,506	6,826	6,840	6,537	6,105				
Pharmacy Programs									
Academic Year	2018-19	2019-20	2020-21	2021-22	2022-23				
Students	3,033	2,988	2,758	2,549	2,218				
FTE	2,875	2,822	2,623	2,356	2,030				
Other Programs									
Academic Year	2018-19	2019-20	2020-21	2021-22	2022-23				
Students	4,038	4,399	4,750	4,785	4,622				
FTE	3,631	4,004	4,217	4,181	4,075				
	Total Fall	Enrollments	by Campus						
Academic Year	2018-19	2019-20	2020-21	2021-22	2022-23				
Boston									
Students	4,311	4,353	4,279	4,029	3,944				
FTE	4,145	4,281	4,216	3,957	3,833				
Worcester									
Students	1,585	1,527	1,460	1,421	1,280				
FTE	1,546	1,516	1,499	1,410	1,265				
Manchester									
Students	512	488	433	363	295				

483

1,019

546

437

1,336

688

361

1,521

809

293

1,321

714

504

663

311

FTE

FTE

Online Students

# Financial Statements MCPHS University

June 30, 2022 and 2021



## Financial Statements

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#### Independent Auditors' Report

The Board of Trustees MCPHS University Boston, Massachusetts

#### **Opinion**

We have audited the financial statements of MCPHS University (the "University"), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the University as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the University and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.





#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

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- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the University's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Boston, Massachusetts September 21, 2022

## Statements of Financial Position

	June 30,			
	2022	2021		
Assets				
Cash and cash equivalents	\$ 45,251,174	\$ 51,972,862		
Contributions receivable	17,594	70,289		
Student and other receivables	10,663,243	8,954,387		
Prepaid expenses and other assets	7,406,082	7,234,523		
Student loans receivable	9,486,326	9,475,362		
Deposits with bond trustees	5,422,249	5,359,577		
Funds held in trust	1,578,995	2,042,847		
Investments	1,512,276,636	1,660,129,792		
Right-of-use assets - operating	50,797,309	58,326,565		
Property and equipment, net	185,802,639	195,311,126		
Total assets	\$ 1,828,702,247	\$ 1,998,877,330		
Liabilities and Net Assets				
Accounts payable and accrued liabilities	\$ 16,955,550	\$ 16,506,538		
Deferred revenues	17,997,993	19,419,678		
Operating lease obligations	53,281,190	60,040,572		
Bonds and other obligations payable	58,011,492	62,233,150		
Advances from federal government for student loans	9,478,604	9,722,938		
Total liabilities	155,724,829	167,922,876		
Net assets:				
Unrestricted:				
Funds held for long-term investment	1,475,440,695	1,617,749,654		
Net investment in plant	126,443,086	125,627,145		
Other funds	29,910,454	40,309,017		
Total unrestricted	1,631,794,235	1,783,685,816		
Donor-restricted:				
Endowment funds	39,030,413	44,626,612		
Other funds	2,152,770	2,642,026		
Total donor-restricted	41,183,183	47,268,638		
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Total net assets	1,672,977,418	1,830,954,454		
Total liabilities and net assets	\$ 1,828,702,247	\$ 1,998,877,330		

## Statements of Activities

	Years Ended June 30,		
Changes in unrestricted net assets:	2022	2021	
Operating:			
Revenues and other support:			
Tuition and fees (net of scholarship aid to students			
of \$67,002,589 and \$59,865,889, respectively)	\$ 207,767,872	\$ 218,163,113	
Auxiliary enterprises	16,167,423	8,468,752	
Contributions	198,069	287,653	
Contracts and other exchange transactions	8,380,249	7,969,827	
Other income	2,235,246	2,629,686	
Net assets released from restrictions	685,272	533,439	
Total revenues and other support	235,434,131	238,052,470	
Expenses:			
Instruction	112,445,821	107,241,981	
Academic support	20,185,146	17,751,178	
Student services	25,151,213	22,463,658	
Auxiliary enterprises	14,670,844	14,162,673	
Total program services	172,453,024	161,619,490	
Institutional support	21,837,001	21,127,952	
Total operating expenses	194,290,025	182,747,442	
Increase in unrestricted net assets			
from operating activities	41,144,106	55,305,028	
Non-operating:			
Investment return (loss)	(197,381,236)	394,777,476	
Rental income	6,795,953	6,910,924	
Rental expenses	(2,126,026)	(2,125,313)	
Federal support associated with COVID-19	12,470,409	7,813,132	
Expenses associated with COVID-19	(12,047,105)	(10,121,475)	
Other	(747,682)	(461,124)	
Increase (decrease) in unrestricted net assets			
from non-operating activities	(193,035,687)	396,793,620	
Increase (decrease) in unrestricted net assets	(151,891,581)	452,098,648	
Changes in donor-restricted net assets:			
Contributions	525,498	222,510	
Investment return (loss)	(5,527,338)	11,086,157	
Change in value of funds held in trust	(398,343)	427,703	
Net assets released from restrictions	(685,272)	(533,439)	
Increase (decrease) in donor-restricted net assets	(6,085,455)	11,202,931	
Increase (decrease) in net assets	(157,977,036)	463,301,579	
Net assets at beginning of year	1,830,954,454	1,367,652,875	
Net assets at end of year	\$ 1,672,977,418	\$ 1,830,954,454	

## Statements of Cash Flows

	Years Ende	ed June 30,
	2022	2021
Cash flows from operating activities:		
Change in net assets	\$ (157,977,036)	\$ 463,301,579
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation and amortization	13,435,493	13,491,929
Amortization of right-of-use assets - operating	7,529,256	7,256,946
Contributions restricted for capital investment	(491,647)	(398,573)
Contributions of marketable securities	=	(10,932)
Net realized and unrealized loss (gain) on investments	230,924,399	(385,765,220)
(Increase) decrease in assets:		
Funds held in trust	463,852	(466,686)
Contributions receivable	52,695	245,165
Student and other receivables	(1,708,856)	(4,547,745)
Prepaid expenses and other assets	(171,559)	(625,855)
Increase (decrease) in liabilities:		
Accounts payable and accrued liabilities	564,373	531,788
Deferred revenues	(1,421,685)	(2,162,418)
Operating lease obligations	(6,759,382)	(6,576,529)
Net cash provided by operating activities	84,439,903	84,273,449
Cash flows from investing activities:		
Proceeds from sales of investments	261,383,387	240,916,210
Purchases of investments	(344,454,630)	(301,056,732)
Purchases of property and equipment	(4,254,025)	(3,423,913)
Contributions restricted for capital investment	65,000	270,000
Disbursements of loans to students	(1,059,500)	(1,216,900)
Repayment of student loans	1,048,536	1,665,869
Net cash used for investing activities	(87,271,232)	(62,845,466)
Cash flows from financing activities:		
Increase in deposits with bond trustees	(62,672)	(72,138)
Repayment of principal on indebtedness	(4,010,000)	(3,875,000)
Cash collected on endowment gifts	426,647	128,573
Decrease in government advances for student loans	(244,334)	(765,006)
Net cash used for financing activities	(3,890,359)	(4,583,571)
Net increase (decrease) in cash and cash equivalents	(6,721,688)	16,844,412
Cash and cash equivalents at beginning of year	51,972,862	35,128,450
Cash and cash equivalents at end of year	<b>\$ 45,251,174</b>	\$ 51,972,862

#### Notes to Financial Statements

#### Note 1 - Organization

MCPHS University (the "University") is a private, tax-exempt co-educational institution of higher education enrolling over 7,000 students in professional, undergraduate and graduate degree programs in pharmacy and health sciences. The University is accredited by the New England Commission of Higher Education. In addition, over 20 of the University's programs are accredited by 15 independent professional accreditation bodies overseeing educational programs in their respective health professions. The University has three campuses: Boston, Massachusetts; Worcester, Massachusetts and Manchester, New Hampshire. The University has over one hundred programs of study and draws its student population from throughout the United States and over seventy foreign countries.

The University participates in student financial aid programs sponsored by the United States Department of Education ("Department of Education") and to a lesser extent state programs. These programs facilitate the payment of tuition and other expenses for eligible students, and are subject to review or audit by funding agencies.

#### Note 2 - Summary of Significant Accounting Policies

#### Basis of Presentation

The financial statements of the University have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America which requires that information regarding its financial position and activities are reported based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes herein are classified and reported as follows:

*Unrestricted*: net assets available for general use and not subject to donor restrictions. Included in this category are funds designated by the Board of Trustees for long-term investment effectively functioning as endowment. Unrestricted net assets also include property and equipment, net of related accumulated depreciation and bond obligations.

*Donor-restricted*: include net assets with restrictions that are temporary in nature and may or will be met by events specified by the donor, or the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates resources be maintained in perpetuity.

#### Cash and Cash Equivalents

Cash and cash equivalents are reported at cost plus accrued interest. Cash equivalents consist of short-term, highly liquid investments with original maturities of ninety days or less when purchased, along with routine bank deposits. Cash restricted for grants and loans is included in cash and cash equivalents in the statements of financial position and amounted to \$3,123,214 and \$2,862,066 for the years ended June 30, 2022 and 2021, respectively. Cash and cash equivalents held by investment managers are classified as investments given the potential for near term reinvestment.

The University maintains cash accounts with various investment and banking institutions, which periodically may exceed federally insured limits. The University has not experienced losses associated with these accounts.

#### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Student and Other Receivables

Student receivables are stated net of an allowance for doubtful accounts, which is estimated by management based on prior experience. Other receivables include amounts due under a long-term lease agreement where the University is the lessor and rental income is being recognized on a straight-line basis over the lease term with amounts being accrued to reflect rents earned to date. Other receivables also include amounts due under various grant and contract agreements.

#### Student Loans Receivable

The University participates in Department of Education loan programs including the Health Professions Student Loan ("HPSL"), the Nursing Student Loan ("NSL") and the Perkins Loan programs. These programs are operated by the University allowing for loans to students subject to eligibility requirements. The programs have been funded over multiple years with federal funds along with a modest match from the University. As loans are repaid, funds collected are re-loaned to other students, except for the Perkins program which no longer grants new loans. Undisbursed program funds are held in a restricted cash account which is included in cash and cash equivalents. Advances of federal funds are required to be returned should the program cease or the University elect to no longer participate in the program. Accordingly, such advances are classified as liabilities in the statements of financial position. The University utilizes the services of a third party for billing, collection, and other requirements associated with these programs. The University also has a minor amount of institutionally provided loans.

Non-performing (delinquent) loans under the Perkins, HPSL and NSL programs may be returned to the Department of Education, thus reducing the University's cumulative federal advance which migrates credit risk. Accordingly, no reserves have been provided for in connection with these loans. Reserves are provided on institutional loans based on management's historical experience.

#### **Deposits with Bond Trustees**

Deposits with bond trustees are invested in cash and fixed income and are carried at fair market value in accordance with fair value policies described in these footnotes. Such amounts are held by bond trustees pursuant to sinking fund requirements associated with debt agreements.

#### Funds Held in Trust

Funds held in trust are beneficial interests in the form of income or residual amounts and are carried at fair market value in accordance with fair value policies described in these footnotes. Assets are recognized as donor-restricted gifts when the University is notified of such an instrument and are subject to periodic adjustment.

#### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Investments

Investments are carried at fair market value in accordance with standards discussed in these footnotes. The net investment return (loss) consists of interest, dividends, capital gains and losses, net of all investment expenses including management fees.

The investment pool is unitized for purposes of accounting and allocation of investment returns such that donor-restricted endowment funds and other funds are allocated a ratable share of investment returns.

#### Fair Values

The University reports financial instruments in accordance with fair value standards on a recurring or non-recurring basis depending on the underlying accounting policy associated with the instrument. Recurring fair value items are summarized in Note 7. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. These standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or valuation techniques) to determine fair value. In addition, the University reports certain investments using the net asset value ("NAV") per share as determined by investment managers under the so-called "practical expedient" for such investments when permitted. The practical expedient allows NAV per share to represent fair value for reporting purposes.

Instruments measured and reported at fair value are classified and disclosed in one of the following categories along with a category for items at NAV as follows:

Level 1 – quoted prices are available in active markets for identical instruments as of the reporting date. Instruments which are generally included in this category include listed equity and debt securities publicly traded on an exchange.

Level 2 – pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.

Level 3 – pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant management judgment or estimation.

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. It is possible that redemption rights may be restricted or eliminated by investment managers in the future in accordance with the underlying fund agreements. Market price is affected by a number of factors, including the type of instrument and the characteristics specific to the instrument. Instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observable inputs and a lesser degree of judgment used in measuring fair value. It is reasonably possible that changes in values of these instruments will occur in the near term and that such changes could materially affect amounts reported in these financial statements.

#### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### **Property and Equipment**

Property and equipment assets are recorded at acquisition cost when asset useful lives are estimated to exceed one year and when amounts exceed a management established capitalization threshold. Property and equipment is reported net of accumulated depreciation. Maintenance and repairs are expensed as incurred, and improvements are capitalized. For assets placed in service, depreciation is computed using the straight-line method over the estimated useful lives of the assets, which are as follows:

Buildings 30 years
Furniture, equipment and vehicles 7 years
Software and computer equipment 3 years

#### Leases

The University has both leases under which it is obligated as a lessee and leases for which it is a lessor.

Operating leases as a lessee are included in right-of-use assets - operating and operating lease obligations in the statements of financial position. Right-of-use assets represent the University's right to use an underlying asset for the lease term. Lease obligations represent the University's liability to make lease payments over the lease term. Operating lease right-of-use assets and related obligations are recognized at commencement date based on the present value of lease payments over the lease term discounted using an appropriate incremental borrowing rate. The incremental borrowing rate is based on the information available at commencement date in determining the present value of lease payments. The value of an option to extend or terminate a lease is reflected to the extent it is reasonably certain management will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

Operating leases as lessor record rental income over the lease term on the straight-line basis.

#### Deferred Revenue

Deferred revenue represents the amount of net tuition, fees, and dormitory revenue not yet earned. Deferred revenue is recognized ratably over time as services are provided during the academic period. Deferred revenue is short-term in nature with amounts being recognized as revenue in the subsequent fiscal year. Student deposits and advance payments are considered part of deferred revenue.

#### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Bonds and Other Obligations Payable

Bonds and other obligations payable are reported net of unamortized premiums, discounts and issuance costs, all of which are amortized over the term of the underlying debt agreement.

#### Revenue Recognition

#### **Earned Revenue**

Revenue is either earned or contributed to the University. Earned revenues are recognized using a principles based set of standards which applies when there is a contract with a customer. Performance obligations are required to be identified and the transaction price needs to be determined and then allocated to performance obligations with revenue being recorded at a point in time or over time depending on the nature of each performance obligation.

The University derives revenues primarily from tuition, fees and auxiliary services (room and board) all of which are under arrangements aligned with academic periods less than one year in length. Tuition, fees and auxiliary service revenues are recorded at established rates, net of institutional scholarships provided directly to students. Revenue amounts are fixed and determinable, and are recorded as revenue over time when educational services are rendered and performance obligations are satisfied. Management believes that recognizing revenue over time is the best measure of services rendered, and has not made any changes in the timing of satisfying performance obligations or amounts allocated to those obligations. Management does not consider there to be significant judgment or qualitative factors involved in the measurement of earned revenue, as the satisfaction of performance obligations is directly linked to the calendar of academic and supporting activities.

Revenue and cash flows are also impacted by tuition and fee refunds resulting from student withdrawals. University withdrawal policy allows for up to a 100% refund of tuition and fees following the start of classes, subject to time limits. Given the University's schedule of academic terms, exposure to refunds is limited at year-end, and no related liability has been estimated or recorded at June 30, 2022 and 2021.

Given that many students fund the payment of tuition through financial aid programs sponsored by the Department of Education, cash flows are impacted by those regulations which regulate the timing of such funds being made available. Financial aid payments made by third parties are a mechanism to facilitate payment on behalf of students, and accordingly, such funding does not represent revenue of the University.

Contracts and other exchange transactions consist primarily of revenues derived from the University's pharmacy fellowship and residency programs. Grants and contracts that are conditioned upon the performance of certain requirements or the incurrence of allowable qualifying expenses are recognized as revenues in the period in which the conditions are met. Amounts received are recognized as revenue when the University has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as deferred revenues in the statements of financial position.

#### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Revenue Recognition (Continued)

#### **Earned Revenue (Continued)**

Also included in revenue is net investment return which consists of interest, dividends, capital gains and losses, net of all investment expenses including management fees. Revenues are reported as increases in unrestricted net assets unless use of the related asset is limited by donor-imposed restrictions. Realized and unrealized gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of donor-imposed restrictions on net assets, such as the donor stipulated purpose has been fulfilled or the stipulated time period has elapsed, are reported as "net assets released from restrictions" between the classes of net assets.

#### **Contributed Support**

Unconditional contributions are recorded as revenue based on the amount received or at fair value when verifiably committed in the case of promises. Fair value of promises is determined at the original date of record as described in this section using Level 2 fair value inputs. Conditional contributions are recorded as revenue only when conditions have been met. Conditional contributions awarded but not reflected in revenue amounted to \$11,984,987 as of June 30, 2021, and have a barrier to entitlement that requires specified costs to be incurred prior to being recognized as revenue. Intentions to give are not recorded as revenue or assets.

#### Functional Allocation of Expenses

The costs of providing programs, activities and supporting services have been summarized on a functional basis which requires that certain costs be allocated among programs and supporting services benefited. Depreciation of fixed assets and the expenses of operating and maintaining facilities have been allocated to functional classifications based on square footage of facilities. Interest expense has been allocated to each debt-financed facility, and by functional classification based on facility use.

#### Operating and Non-Operating Activity

The statements of activities report changes in unrestricted net assets from operating and non-operating activities. Unrestricted operating revenues consist of those items attributable to the University's primary mission of providing education. Investment returns, certain contributions, COVID-19 related support and expenses and other amounts such as rental income not directly related to educational activities are classified as non-operating. COVID-19 expenses include testing supplies and administration and acquisition of personal protective equipment, among others.

#### Notes to Financial Statements

#### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Income Tax Status

The University is recognized as an organization exempt from federal income tax on its related activities under Section 501(c)(3) of the Internal Revenue Code. The University is also generally exempt from state income taxes on such related activities. Certain activities of exempt organizations unrelated to their mission may generate income that is subject to federal and state taxation as unrelated business income. As the University's unrelated business income is de minimis, management has concluded that disclosures related to tax provisions are not necessary.

The University accounts for uncertain tax positions based on the likelihood of positions being sustained on their technical merits while under scrutiny by the applicable taxing authority. If tax positions are deemed to carry significant uncertainty, unrecognized tax liabilities are estimated for disclosure based on a cumulative probability assessment that aggregates the estimated liability for all uncertain tax positions. The University has identified its tax status as an exempt organization and the determination of business income as being related or unrelated to its exempt purposes as its only significant tax positions. The University has determined that such positions do not constitute an uncertainty requiring recognition. The University is not currently under examination by any taxing jurisdiction. The University's federal and state informational filings are generally open to examination for three years following the date filed.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from estimates.

#### **New Accounting Pronouncements**

A number of accounting standards are pending that management does not believe will have a material impact on these financial statements, however such standards are still being evaluated.

#### Reclassifications

Certain reclassifications have been made to prior year financial statements in order to conform with the current year presentation.

#### Subsequent Events

For purposes of determining the effects of subsequent events on these financial statements, management has evaluated events through September 21, 2022, the date these financial statements were issued.

#### Notes to Financial Statements

## Note 3 - Liquidity

The University regularly monitors liquidity to meet its operating needs and other contractual commitments, while also striving to maximize investment of available funds. The University has various sources of liquidity at its disposal, including cash and cash equivalents, short-term investments and marketable securities. For evaluating resources available to meet general expenditures over future 12-month periods, the University considers all expenditures related to its ongoing academic, administrative and supporting activities. Student loans receivable are not included in the analysis as principal and interest collected on these loans are not available to meet current operating cash flow requirements.

The University anticipates collecting sufficient revenue over the next twelve months to cover general expenditures not covered by donor-restricted resources. Refer to the statements of cash flows which identifies the sources and uses of the University's cash and shows positive cash generated by operations for the years ended June 30, 2022 and 2021. The following table shows financial assets held by the University available within one year of the balance sheet date to meet general expenditure obligations as of June 30:

		2022		2021
Cash and cash equivalents Student and other receivables due in	\$	42,127,959	\$	49,110,796
one year or less		5,948,093		5,182,273
Unrestricted investments		1,243,073,048	_	1,478,134,161
Total liquidity	\$_	1,291,149,100	\$	1,532,427,230

#### Note 4 - Student and Other Receivables

Student and other receivables consisted of the following at June 30:

		2022	2021
Student accounts receivable	\$	4,838,223 \$	3,620,351
Allowance for doubtful student accounts		(1,674,693)	(2,080,291)
Net student accounts receivable		3,163,530	1,540,060
Long-term lease receivable		4,715,150	3,772,114
Other receivables		2,784,563	3,642,213
	\$_	10,663,243 \$	8,954,387

#### Notes to Financial Statements

#### Note 5 - Prepaid Expenses and Other Assets

Prepaid expenses and other assets consisted of the following at June 30:

	2022		2021
Prepaid expenses	\$ 4,606,734	\$	4,383,234
Security deposit - lease	604,876		604,816
Life insurance cash surrender value	 2,194,472	_	2,246,473
	\$ 7,406,082	\$	7,234,523

Life insurance is maintained on certain key employees for the benefit of the University.

#### Note 6 - Student Loans Receivable

Student loans receivable consisted of the following at June 30:

		2022	2021
Health Professions Student Loans	\$	6,646,226 \$	6,585,434
Perkins Loans		1,575,667	1,906,064
Nursing Student Loans		1,152,480	868,958
Institutional Loans	_	151,643	259,300
		9,526,016	9,619,756
Less: allowance for doubtful accounts		(39,690)	(144,394)
	\$_	9,486,326 \$	9,475,362

Detailed disclosures regarding the aging of accounts are not presented given the limited credit risk from the federal sponsorship of the majority of its loan programs.

## Notes to Financial Statements

2022

Note 7 - Investments and Financial Instruments

The fair value of investments and financial instruments were as follows at June 30:

	_					Active	Limited
		Total Fair		Measured		Markets	Markets
	_	Value		at NAV		(Level 1)	(Level 3)
Investments:							
Short-term investments	\$	35,126,468	\$	-	\$	35,126,468 \$	_
Fixed income		169,480,184		19,136,157		150,344,027	_
Domestic equity		361,044,935		_		361,044,935	_
International equity		446,719,985		186,727,347		259,992,638	_
Real estate		80,946,966		40,762,032		40,184,934	_
Asset allocation		76,522,338		76,522,338		-	_
Inflation protection		60,449,678		60,449,678		-	_
Alternatives	_	281,986,082	_	281,986,082	_		
Total investments		1,512,276,636		665,583,634		846,693,002	-
Deposits with bond trustees (short-term							
government money market funds)		5,422,249		_		5,422,249	-
Funds held in trust	_	1,578,995		_			1,578,995
Total	\$_	1,519,277,880	\$_	665,583,634	\$_	<u>852,115,251</u> \$	1,578,995
				202	21		
	_					Active	Limited
		Total Fair		Measured		Markets	Markets
	_	Value	_	at NAV	_	(Level 1)	(Level 3)
Investments:							
Short-term investments	\$	11,915,221	\$	-	\$	11,915,221 \$	-
Fixed income		184,311,089		23,213,399		161,097,690	-
Domestic equity		423,499,104		-		423,499,104	_
International equity		542,777,030		192,717,711		350,059,319	-
Real estate		69,970,585		29,486,893		40,483,692	_
Asset allocation							
/ looct diloodilon		100,030,808		100,030,808		-	-
Inflation protection		100,030,808 56,557,581		100,030,808 56,557,581		-	- -
	_					- - -	- -
Inflation protection	_	56,557,581	_	56,557,581		987,055,026	- - -
Inflation protection Alternatives	_	56,557,581 271,068,374	_	56,557,581 271,068,374	_	987,055,026	- - -
Inflation protection Alternatives Total investments Deposits with bond trustees (short-term government money market funds)	_	56,557,581 271,068,374	_	56,557,581 271,068,374	_	987,055,026 5,359,577	- - - -
Inflation protection Alternatives Total investments Deposits with bond trustees (short-term	_	56,557,581 271,068,374 1,660,129,792	_	56,557,581 271,068,374	_		- - - - 2,042,847

#### Notes to Financial Statements

#### Note 7 - Investments and Financial Instruments (Continued)

There were no transfers between levels during the years ended June 30, 2022 and 2021. In addition, management has no plans to redeem investments at other than the NAV per share.

Of the NAV investments, a summary of the time associated with redemption provisions are as follows at June 30:

	2022		2021
Within 90 days notice	\$ 435,400,000	\$	535,700,000
Longer than 90 days notice or illiquid	 230,200,000	_	137,400,000
Total NAV investments	\$ 665,600,000	\$	673,100,000

Total unfunded commitments under investment agreements amounted to \$108.2 million and \$121.5 million at June 30, 2022 and 2021, respectively.

Investments by net asset class consisted of the following at June 30:

		2022	2021
Unrestricted net assets	\$	1,473,246,223	\$ 1,615,503,180
Donor-restricted net assets	_	39,030,413	 44,626,612
Total investments	\$	1,512,276,636	\$ 1,660,129,792

Total investment return was as follows for the years ended June 30:

		2022	2021
Interest, dividends and other income Net realized and unrealized (losses)	\$	28,015,825 \$	20,098,413
gains on pooled investments	_	(230,924,399)	385,765,220
Total investment return	\$_	(202,908,574)	405,863,633

#### Notes to Financial Statements

#### Note 8 - Endowment and Other Restricted Funds

The University's endowment consists of approximately 200 individually named funds which are invested and administered in accordance with donor stipulation. The University interprets the Massachusetts Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the tracking of original gifts as of the gift date of donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this, the University classifies as donor-restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Unrestricted endowments consist of board-designated funds.

In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds and unspent gains, as applicable:

- The duration and preservation of the fund
- The purposes of the University and the donor-restricted endowment fund
- General economic conditions
- The possible effects of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the University
- The investment policies of the University

Amounts released to operations annually consist of interest and dividend earnings designated by donors for scholarship expenditure or the general purposes of the University. No other amounts have been drawn from the University's endowment funds in 2022 or 2021.

The University's investments are managed in accordance with sound practices emphasizing long-term fundamentals to achieve long-term rates of return exceeding any spending policy plus the effects of inflation. Investments are diversified to reduce volatility and risk associated with concentrated positions, and returns sought are those comparing favorably to other endowments, foundations and appropriate benchmarks. Portfolio volatility is intended to approximate the weighted composite of market indices correlating with the policy target portfolio, periodically adjusted for market conditions.

To satisfy investing objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). A diversified target asset allocation places emphasis on equities, fixed income, real estate and managers employing multi-asset and absolute return strategies.

Board designated funds are managed in a fashion that is consistent with the endowment, however those funds are not subject to the same considerations of prudence under state law.

## Notes to Financial Statements

Note 8 - Endowment and Other Restricted Funds (Continued)

Changes in endowment net assets were as follows for the years ended June 30:

		Donor-	
	Unrestricted	Restricted	Total
Net assets at June 30, 2020	\$ 11,238,003	33,796,876	45,034,879
Investment income	184,318	552,042	736,360
Investment gain	3,550,898	10,635,093	14,185,991
Total investment return	3,735,216	11,187,135	14,922,351
Contributions	-	128,573	128,573
Transferred to operations	(287,877	(485,972)	(773,849)
Net assets at June 30, 2021	14,685,342	44,626,612	59,311,954
Investment income	246,302	746,458	992,760
Investment loss	(2,019,422	(6,120,186)	(8,139,608)
Total investment return	(1,773,120	(5,373,728)	(7,146,848)
Contributions	-	426,647	426,647
Transferred to operations	(371,464	(649,118)	(1,020,582)
Net assets at June 30, 2022	\$ <u>12,540,758</u>	\$ <u>39,030,413</u> \$	51,571,171

## Notes to Financial Statements

## Note 8 - Endowment and Other Restricted Funds (Continued)

Total funds with donor restrictions were as follows at June 30:

	2022		2021
Accumulated unspent gains:			
For scholarships	\$ 6,704,939	\$	9,257,360
For general purposes	11,415,973	_	15,005,360
Total accumulated unspent gains	18,120,912	_ ,	24,262,720
Endowment corpus:			
For scholarships	9,488,506		9,267,057
For general purposes	11,420,995		11,096,835
Total endowment corpus	20,909,501		20,363,892
Total endowment funds	39,030,413		44,626,612
Other funds	2,152,770		2,642,026
Total donor-restricted funds	\$ 41,183,183	\$	47,268,638

Net assets released from restrictions by incurring expenses that satisfy restricted purposes or by occurrence of events specified by donors were as follows for the years ended June 30:

		2022	2021
For scholarships For program service costs	\$	639,772 45,500	\$ 464,612 68,827
Total net assets released	\$_	685,272	\$ 533,439

## Notes to Financial Statements

Note 9 - Property and Equipment

Property and equipment consisted of the following at June 30:

		2022		2021
Used in University operations:				
Land and buildings	\$	302,927,538	\$	300,103,135
Furniture and equipment		14,368,834		15,077,034
Construction in progress		2,909,564		4,062,569
		320,205,936	_	319,242,738
Less: Accumulated depreciation	_	(147,662,292)	_	(138,979,277)
Net used in operations	_	172,543,644	_	180,263,461
Rental property:				
Research space (see Note 12)		38,558,663		38,558,663
Other rental property		11,893,355		11,829,809
	_	50,452,018	_	50,388,472
Less: Accumulated depreciation		(37,193,023)	_	(35,340,807)
Net rental property	_	13,258,995	_	15,047,665
Property and equipment, net	\$_	185,802,639	\$_	195,311,126
Depreciation expense for the years ended June 30 w	as a	s follows:		
		2022		2021
Used in University operations	\$	11,794,930	\$	11,909,500
Rental properties	_	1,852,220	-	1,849,086
Total depreciation	\$_	13,647,150	\$ <u>_</u>	13,758,586

## Notes to Financial Statements

## Note 10 - Bonds and Other Obligations Payable

Revenue bonds issued through Massachusetts Development Finance Agency consisted of the following at June 30:

		2022		2021
Bonds Payable:				
<b>Revenue Bonds, 2013 Series F:</b> \$8.845 million are due under annual serial maturities from 2022 to 2028. \$5.895 million term bonds are due July 1, 2029 and July 1, 2035. Serial bonds bear fixed interest from 3% to 5% and term bonds bear fixed interest at 4%.	\$	14,740,000	\$	16,030,000
<b>Revenue Bonds, 2013 Series G:</b> \$2.655 million are due under annual serial maturities from 2022 to 2024. \$6.315 million term bonds are due July 1, 2027 and July 1, 2030. Serial bonds bear fixed interest from 3.24% to 3.74% and term bonds bear fixed interest at 4% and 4.524%.		8,970,000		9,810,000
<b>Revenue Bonds, 2015 Series H:</b> \$10.045 million are due under annual serial maturities from 2022 to 2032. \$6.235 million term bonds are due July 1, 2035 and July 1, 2037. Serial bonds bear fixed interest from 3.125% to 5% and term bonds bear fixed interest at 3.5% and 5%.		16,280,000		16,980,000
<b>Revenue Bonds, 2015 Series I:</b> \$5.07 million are due under annual serial maturities from 2022 to 2025. \$12.650 million term bonds are due July 1, 2029 and July 1, 2033. Serial bonds bear fixed interest from 2.856% to 3.357% and term bonds bear fixed interest at 3.907% and 4.305%.		17,720,000		18,900,000
Total outstanding debt	-	57,710,000		61,720,000
Net unamortized premiums, discounts and issue costs	_	301,492	_	513,150
Total bonds and other obligations payable	\$_	58,011,492	\$_	62,233,150

Bond obligations include a pledge of gross receipts, and financing agreements contain debt service coverage and liquidity covenants.

#### Notes to Financial Statements

#### Note 10 - Bonds and Other Obligations Payable (Continued)

The aggregate amount of principal maturities for all bonds, and the aggregate amount of sinking fund requirements for servicing interest and principal on the University's bonds, are as follows:

Years Ending June 30,		Bond Maturities	Sinking Fund Requirements
2023	\$	4,150,000	\$ 6,448,000
2024		4,300,000	6,441,000
2025		4,470,000	6,431,000
2026		4,665,000	6,431,000
2027		4,870,000	6,425,000
Thereafter	_	35,255,000	 41,858,000
Total	\$_	57,710,000	\$ 74,034,000

#### Note 11 - Commitments and Contingencies

#### Self-Insured Medical Plan

The University operates a self-insured medical care plan. The plan provides eligible enrolled employees, COBRA participants, and dependents with coverage for certain medical care costs and procedures as defined in the plan. The University contracts with a major health care insurance company to provide administrative services, access to hospital and physician networks and stop loss insurance. Administrative fees are fixed and paid monthly. Estimated claim reserves are funded monthly by the University, and actual claims are paid by the contractor managing the program. On a quarterly basis, funding and claim activity is reconciled with any difference either being funded or rolled forward as being available to the University. The University accounts for medical claims and administrative costs on the accrual basis. Claims outstanding but not yet paid amounted to \$732,016 and \$703,712 at June 30, 2022 and 2021, respectively.

#### Litigation

From time to time, the University is subject to various claims in the ordinary course of business. Management believes that none of the current claims of which it has knowledge will result in a material adverse impact on the University.

#### Notes to Financial Statements

#### Note 11 - Commitments and Contingencies (Continued)

#### Lease as Lessor

The University rents certain research facilities under a long-term operating lease running through September 30, 2026. The lease includes options to extend for two additional five year periods at fair market value.

Future rental payments under the lease are as follows:

Total	\$ 31,045,900
2027	 1,916,000
2026	7,608,500
2025	7,386,900
2024	7,171,700
2023	\$ 6,962,800
Years Ending June 30,	

The tenant is obligated for its allocable share of repair, maintenance and operating costs of the facility. The tenant has provided a security deposit which is included in prepaid expenses and other assets in the statements of financial position.

#### Leases as Lessee

The University has non-cancelable operating leases for dining, residence hall, academic space and equipment, which expire at various dates through June 30, 2030. Lease expense is recognized on the straight-line basis over the respective lease terms.

Lease expense for the years ended June 30 is as follows:

		2022	2	2021	
Lease Cost Operating lease expense	\$	7,703,774	\$_	8,145,588	
Total lease cost	\$	7,703,774	<b>\$</b> _	8,145,588	
Other Information					
Weighted average remaining lease term - operating le	ases	6.95 years		7.90 years	
Weighted average discount rate - operating leases		3.50%		3.50%	

#### Notes to Financial Statements

#### Note 11 - Commitments and Contingencies (Continued)

Minimum annual rental commitments under these agreements are as follows:

Total	•	53,281,200
Less amounts representing interest		640,000
	_	53,921,200
Thereafter		14,784,000
2027		8,135,200
2026		7,905,600
2025		7,682,900
2024		7,588,300
2023	\$	7,825,200

#### Note 12 - Employee Benefit Plans

Eligible University employees are participants in a qualified defined contribution retirement plan offering investment choices through certain third parties. The University contributes 10% of eligible compensation to this plan for the benefit of participants each plan year. Total contributions amounted to \$7,154,321 and \$6,829,292 for the years ended June 30, 2022 and 2021, respectively.

The University also sponsors qualified and non-qualified tax-deferred retirement plans as permitted by Internal Revenue Code Sections 403(b) and 457(b) which allow eligible employees to make elective deferrals to contribute compensation on a pre-tax basis to these plans, subject to annual statutory limitations. The University also allows post-tax contributions to the 403(b) plan by way of Roth contributions.

#### Note 13 - Supplemental Cash Flows Information

#### Cash Paid for Interest and Leases

Cash paid for interest was \$2,237,503 and \$2,323,495 for the years ended June 30, 2022 and 2021, respectively.

Net amortized bond premium was \$211,658 and \$266,657 for the years ended June 30, 2022 and 2021, respectively.

Cash paid for amounts included in the measurement of lease liabilities for operating leases amounted to \$6,933,900 and \$6,770,829 at June 30, 2022 and 2021, respectively.

## Notes to Financial Statements

Note 14 - Functional Expenses

**Total functional expenses** 

Operating expenses by function were as follows for the years ended June 30:

172,453,024 \$

						2022				
					Ins	stitutional Suppo	ort			Total
		Program	•	Management		Fundraiaina		Total		Operating
		Services		& General	-	Fundraising	. —	Total	_	Expenses
Salaries & wages	\$	95,055,888	\$	8,720,392	\$	312,283	\$	9,032,675	\$	104,088,563
Employee benefits		20,124,496		2,132,472		72,932		2,205,404		22,329,900
Payroll taxes		6,446,404		698,840		24,051		722,891		7,169,295
Fees for services		2,675,684		872,451		36,389		908,840		3,584,524
Advertising and promotion		1,624,913		-		-		-		1,624,913
Information technology		5,284,666		384,254		-		384,254		5,668,920
Occupancy		16,848,680		1,476,957		14,627		1,491,584		18,340,264
Conferences and travel		1,254,805		380,933		45,404		426,337		1,681,142
Interest		1,828,198		322,215		11,510		333,725		2,161,923
Depreciation charged to operations		10,066,510		1,668,809		59,611		1,728,420		11,794,930
Insurance		307		1,020,319		-		1,020,319		1,020,626
Clinical stipends		4,925,496		-		-		-		4,925,496
Student meal plans		1,573,090		-		-		-		1,573,090
Bank and credit card fees		-		717,655		-		717,655		717,655
Classroom and office supplies		1,512,628		54,283		-		54,283		1,566,911
Other expenses		3,231,259		2,807,701		2,913	_	2,810,614	_	6,041,873
Other expenses	_	3,231,259		2,807,701		2,913	· <u> </u>	2,810,614	_	6,041,8

21,257,281 \$

579,720 \$

21,837,001 \$

194,290,025

					2021				
				Ins	stitutional Supp	ort			Total
		Program Services	Management & General		Fundraising		Total		Operating Expenses
Salaries & wages Employee benefits Payroll taxes Fees for services	\$	90,565,581 17,723,210 6,201,268 1,534,119	\$ 8,303,970 1,970,531 1,465,619 658,404	\$	52,863 11,378 3,986 61	\$	8,356,833 \$ 1,981,909 1,469,605 658,465	6	98,922,414 19,705,119 7,670,873 2,192,584
Advertising and promotion Information technology Occupancy		1,670,856 5,034,536 16,094,905	425 187,358 1,302,985		- - 2,479		425 187,358 1,305,464		1,671,281 5,221,894 17,400,369
Conferences and travel Interest Depreciation charged to operations		484,772 1,915,493 10,100,968	136,246 344,994 1,797,093		2,560 2,182 11,440		138,806 347,176 1,808,533		623,578 2,262,669 11,909,501
Insurance Clinical stipends Student meal plans Bank and credit card fees		203 5,015,408 729,993	973,552 - - 585,870		- - -		973,552 - - 585,870		973,755 5,015,408 729,993
Classroom and office supplies Other expenses	_	1,402,630 3,145,548	 52,004 3,259,104		2,848	_	52,004 3,261,952		585,870 1,454,634 6,407,500
Total functional expenses	\$_	161,619,490	\$ 21,038,155	\$	89,797	\$_	21,127,952	\$ <u>_</u>	182,747,442

#### Notes to Financial Statements

#### Note 15 - Federal Support Associated with COVID-19

Given the effects of COVID-19, the University was eligible for certain funding in 2022 and 2021. These programs provided substantial support as follows:

#### Higher Education Emergency Relief Funds (HEERF)

The University was granted three awards to assist students and the institution with the impacts of COVID-19, which totaled \$23,572,759. The University recorded non-operating federal HEERF support associated with COVID-19 of \$11,984,986 and \$7,813,132 for the years ended June 30, 2022 and 2021, respectively. Of this support, amounts provided directly to students were \$6,075,328 and \$2,951,843 for the years ended June 30, 2022 and 2021, respectively. In addition to the student portion of funds awarded, the University provided amounts from Institutional portion funds directly to students for the year ended June 30, 2021. Institutional support received in the year ended June 30, 2022 represents reimbursement for losses and expenditures for current and prior years.

#### Federal Emergency Management Agency Grant

The University has made an application for approximately \$7 million for various COVID-19 related costs incurred since the beginning of the pandemic, including testing and other allowable costs. Such amounts will be recognized as revenue when awarded given that such grants would be for the recovery of prior costs. Of the approximately \$7 million submitted for application, \$485,423 has been awarded and recognized as revenue for the year ended June 30, 2022.

#### Forward Impact

The University expects continued impacts from COVID-19 associated with revenues and costs, however the level of impact is uncertain and will be driven by the trends of the pandemic, consumer behavior, and regulatory requirements along with other factors.